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# Corporate Profile

Oil and gas procurement, trading  
coordination, tank storage and shipping.

North Pacific Energy





# We stand between the buyer and the seller of a petroleum cargo, and we stay with it until it is delivered.

North Pacific Energy is a Delaware limited liability company formed in 2014. We find supply for commercial buyers and coordinate the steps between an agreed deal and a delivered cargo.

This profile sets out who we are, what we source and how we govern the work.





# The company at a glance

A procurement intermediary. We bring buyer and seller together and coordinate the cargo to delivery.

|                    |                                                |
|--------------------|------------------------------------------------|
| Company name       | North Pacific Energy                           |
| Entity type        | Limited liability company                      |
| Jurisdiction       | State of Delaware, United States               |
| State file number  | 5567762                                        |
| Date of formation  | October 22, 2014                               |
| General Director   | Brandon Rodriguez                              |
| Registered address | 1209 Orange Street, Wilmington, DE 19801       |
| Principal activity | Oil and gas procurement and trade coordination |

2014

Year of formation

03

Lines of service: trading, tank storage and shipping

13

Products sourced on request, in six groups

03

Website languages: English, Spanish and French

# Three services under one coordinator



## Oil and gas trading

We match buyers with sellers we have screened, support the negotiation and keep both sides working from the same information.



## Tank storage

We arrange access to third-party terminals for short or long periods and coordinate receipt, transfer and inventory with the operator.



## Shipping

We line up the vessel, the loading window and the cargo documents with the seller, the terminal, the carrier and the buyer.

A large industrial refinery or petrochemical plant at night. The facility is illuminated by numerous yellow lights, highlighting the complex network of pipes, scaffolding, and tall distillation columns. The sky is a deep blue with some light clouds. In the foreground, there are more pipes and structural elements, and a paved area. The overall scene conveys a sense of industrial activity and scale.

01

Oil and gas trading

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# Our role in a trade

Buyers reach supply they can rely on. Sellers reach buyers who can perform.

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## Connecting buyers to verified sellers

We identify supply that fits the requirement, carry out preliminary verification and introduce the parties once both have been checked.

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## Market access

Relationships with suppliers, logistics partners and other market participants let us find product and routes a single buyer may not reach alone.

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## Transaction coordination

We carry communication between the sides, support the negotiation and see that each party has what it needs for the next step.

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## Thirteen products in six groups

We source on request. Price, quantity and specification are fixed in the sales contract.

### Diesel and gasoil

Diesel EN 590 10 ppm  
Diesel Gas Oil 50 ppm  
Marine Gas Oil  
Light Cycle Oil

### Gasoline

Gasoline RON 98  
Gasoline RON 95  
Gasoline RON 92

### Aviation fuel

Jet Fuel A1

### Heavy products

Virgin Fuel Oil D6  
Bitumen

### Gases and chemicals

LNG / LPG  
Methanol

### Crude oil

Crude Oil

# Trade terms and documents

| Term                                      | Seller delivers              | Carriage | Insurance                 | Risk passes                  |
|-------------------------------------------|------------------------------|----------|---------------------------|------------------------------|
| <b>FOB</b><br>Free On Board               | On board at the loading port | Buyer    | Buyer's choice            | On board at the loading port |
| <b>CFR</b><br>Cost and Freight            | On board at the loading port | Seller   | Buyer's choice            | On board at the loading port |
| <b>CIF</b><br>Cost, Insurance and Freight | On board at the loading port | Seller   | Seller, minimum cover     | On board at the loading port |
| <b>DAP</b><br>Delivered at Place          | At the named destination     | Seller   | Seller bears transit risk | On arrival                   |

A summary of the Incoterms® 2020 rules published by the International Chamber of Commerce. The contract and the ICC text govern.

## With an enquiry

- Company name and registration details
  - Quantity and frequency
  - Delivery window
- Product and specification
  - Destination port and Incoterm

## With a cargo

- Commercial invoice
  - Certificates of quality and quantity
  - Cargo manifest and ullage report
- Bill of lading
  - Certificate of origin



02

Storage and shipping



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# Tank storage

Storage gives a trade room to work: time to complete inspection, assemble a cargo or wait for a vessel.

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## Access and terminal coordination

Access to terminals suited to the product, for short or long periods, with liaison to the terminal's operations team.

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## Product handling and inventory

Coordination of receipt, transfer and tank allocation, with inventory records through the storage period.

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## Link to the supply chain

Storage planned around the trade's dates, with one line of communication for seller, terminal, carrier and buyer.

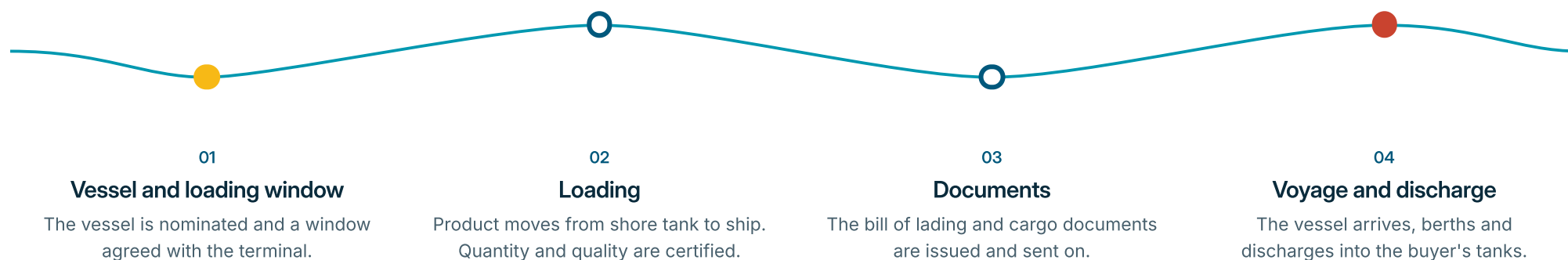
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Storage is provided by third-party terminal operators under their own contracts.



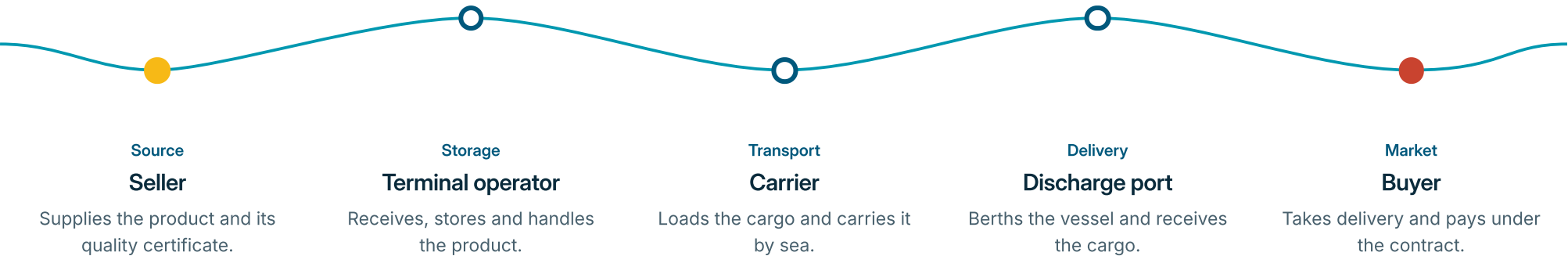
# Shipping

A sea shipment runs in a fixed order. We follow each stage with the parties responsible for it. Transport is provided by third-party carriers.



# Who does what

Five parties handle a cargo between source and market. Our part is the coordination that runs beneath all five.



**North Pacific Energy** Coordination, scheduling and document follow-up across every handover





03

Responsibility and governance

# Three commitments

## Responsible procurement

We work with reputable suppliers and qualified partners, and we check counterparties before we introduce them.

## Ethical partnerships

Trust and transparency come first in every business relationship.

## Environmental care

We support practices that improve efficiency and reduce waste in the supply chain.

## Where our influence on the environment sits

|                     |                                                                                                                  |
|---------------------|------------------------------------------------------------------------------------------------------------------|
| Partner selection   | Terminal operators and carriers qualified for the product and subject to the environmental rules of their trade. |
| Efficient logistics | Storage and shipping planned together, to cut waiting time, repeat handling and unnecessary movements.           |
| Product integrity   | Careful coordination of transfers, to reduce the risk of contamination and loss.                                 |





# Four principles

## Integrity

We deal honestly and fairly, and describe our role and our counterparties accurately.

## Compliance

We pay close attention to the regulatory requirements, operational risks and commercial obligations of each trade.

## Transparency

We keep clear channels of communication with every party.

## Responsible supply

We work with reputable industry participants and support responsible procurement practice.

### Leadership

## Brandon Rodriguez

General Director

|              |                      |
|--------------|----------------------|
| Company name | North Pacific Energy |
| File number  | 5567762              |
| Formed       | October 22, 2014     |

### Verification before introduction

Before buyer and seller are introduced, we carry out preliminary verification of who each party is and whether it has authority to act.

### Verify us

Our registration can be checked in the entity search of the Delaware Division of Corporations: [icis.corp.delaware.gov](https://icis.corp.delaware.gov)



## Represent us in your market

We work with experienced oil and gas professionals who introduce qualified buyers in the markets they know. Terms of representation are agreed in writing before any introduction is made.

## Contact

|                    |                                                         |
|--------------------|---------------------------------------------------------|
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